

To all Airlines

TRANSLATION

(The German text shall prevail)

Your reference	Your message	Our reference	Extension	Date
		VF52/Alp	-1269	28.09.2018

Amendment of the fee schedule as of Jan 01, 2019

Here: List of fees and services for the administration and operation of the Central Infrastructure Facilities pursuant to section 2.5.3 of the FBO (Airport Usage Regulations)

Ladies and gentlemen,

This is to inform you about the changes to the Fee Schedule for the provision of Central Infrastructure Facilities, the passenger-related PRM fees as well as the fees for de-icing as of January 01st, 2019:

- Price adjustment for central infrastructure charges
- Price reduction for PRM fee
- Price adjustment of the charges for de-icing

1. Adjustment of usage fees for the central infrastructure facility

The fees for the provision of the central infrastructure facilities cannot be kept constant, due to the significant underfunding. Due to the cost situation with an undercoverage of minus € 3.4 million for the year 2017, it will be inevitable to adjust the fee structure moderately by plus 2.0% to the new market requirements as of January 01st, 2019.

a) Specifications of the Central Infrastructure

The fees for the Central Infrastructure shall include, inter alia, the following services and infrastructure:

- Check-in areas
- Passenger boarding bridges
- Supply and disposal systems
- Passenger Information Central Infrastructure
- Baggage conveyor system

b) Change in the fees of Central infrastructure:

Since 2014, the total charge for the central infrastructure has been levied per aircraft type. The previous charges for the use of the central infrastructure will also be adjusted by a flat rate of 2 % as of January 01st, 2019, while retaining the current structure. The charges for the use of the central infrastructure by freight aircraft will also be increased by a flat rate of 2 %. The minimum fee is to be adjusted from € 115.00 by € 5.00 (4.4%) to € 120.00.

The fee for aircraft in the GAT range - up to 5.7 t - will be raised from € 3.90 by € 0.60 to € 4.50.

The changes in charges and in the cost structure were presented for information at the User Consultation meeting on June 14th, 2018. On November 01st, 2018 the charges will be explained in detail in the User Committee and any open questions will be answered.

2. PRM fee

Since August 01, 2008, the company Flughafen Hannover-Langenhagen GmbH has provided the services resulting from EU Regulation No. 1107/2006 for the PRM service. The PRM fee is passenger-related and is charged per passenger on board at departure. Under the terms of the agreement, any excess or shortfall in cover will be offset in subsequent years.

Due to the transfer of the service to a private service provider (Johanniter-Unfall-Hilfe) and the associated savings, a positive result could be achieved for 2017 despite the strong increase in the number of assignments (an increase from 25,754 by plus 3,632 to 29,386 transactions corresponds to an increase of approx. 14.1 % p.a.). As agreed, the airport company already explained the surplus cover of € 44.0 thousand for 2017 and the outlook for 2019 in the user consultation on June 14th, 2018. At the User Committee meeting on November 01st, 2018, the final accounts for 2017 and the outlook for 2019 will be presented in detail once again.

In its business plan for 2019, FHG assumes a slight undercoverage of minus € 24.0 thousand. On the basis of a further expected improvement in cost development, the PRM fee will be reduced by € 0.01 from € 0.57 to € 0.56 as of January 01st, 2019.

3. De-icing

Due to the continued significant cost undercoverage of the de-icing profit center and a considerable increase in the purchase price for de-icing fluid, the fees for de-icing fluid type I and IV will be adjusted accordingly to the changed cost situation. The adjustment amount will be € 0.25 per liter for type I and type IV.

The sales price for the de-icing fluid type I from January 01st, 2019 is € 4.00 and for type IV € 3.70 per liter of fluid.

At the same time, due to the Wage & Tariff Negotiations, we are obliged to adjust the prices for the aircraft De-icing services for category 1 to category 5 transaction by around 7 % (rounded).

- Category 1 increase from € 341,25 to € 365,15
- Category 2 increase from € 498,75 to € 533,70
- Category 3 increase from € 708,75 to € 758,40
- Category 4 increase from € 1.023,75 to € 1.095,40
- Category 5 increase from € 1.338,75 to € 1.432,50

The fee schedule for 2019 will be made available on the website of Flughafen Hannover-Langenhagen GmbH (www.hannover-airport.de).

We thank you for the continued good cooperation and we will be at your disposal for any further questions you may have.

Yours sincerely

Flughafen Hannover-Langenhagen GmbH